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Correspondence
Bayer
BAYER

DEPARTMENT OF TRANSPORTATION

96 OCT -8 AM 11:31

DOCKET SECTION

Helge H. Wehmeler
President and
Chief Executive Officer

September 30, 1996

The Honorable
Federico F. Pena
Secretary
United States Department of Transportation
400 Seventh Street, S.W.
Washington D.C. 20590-0003

ACTION	
is assigned to	
X	
CONTROL NO.	
961002-008	
SIMS	S-10

Dear Mr. Secretary,

USAir has applied for authority to fly to London's Heathrow Airport from Boston, Charlotte, Philadelphia and Pittsburgh. We at Bayer Corporation fully support USAir's efforts to ensure inter-carrier and both intra-gateway and inter-gateway competition.

Bayer Corporation is a research-based company with major businesses in health care and life sciences, chemicals and imaging technologies. The company had 1995 sales of \$8 billion with a net income of \$227.5 million and employs 23,500 people. Our businesses in Pennsylvania and across the nation rely heavily on the services provided by USAir, domestically and internationally.

Mr. Secretary, now is the time to demonstrate your commitment to open skies and equal opportunities for U.S. carriers. An adequate provision of London Heathrow slots, gates and facilities to carriers such as USAir is essential.

We fully support USAir's efforts to provide a competitive presence and urge you to withhold your approval of the proposed alliance between British Airways and American Airlines. Your favorable consideration will be deeply appreciated.

Sincerely,

Helge H. Wehmeler

Bayer Corporation
One Mellon Center
500 Grant Street
Pittsburgh, PA 15219-2507
Phone: 412 394-5551
Fax: 412 394-5550



DEPARTMENT OF TRANSPORTATION

26 OCT - 8 AM 11:31

DOCKET SECTION

G-55
Correspondence

August 10-13, 1996

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G&W Transportation
Holiday Inn Government Center
The Lenox Hotel
The Midtown Hotel
Old Town Trolley
Omni Parker House
The Ritz-Carlton
Rogal America
Tara Hotels
Union Oyster House
Willwork, Inc.
Worcester County CVB

September 27, 1996

Honorable Federico Pena
Secretary
United States Department of Transportation
400 7th Street, S.W.
Washington, DC 20590

Dear Secretary Pena:

The Greater Boston Convention & Visitors Bureau, the marketing organization that promotes the Greater Boston area, supports the application of USAir to provide daily service between London's Heathrow Airport and Boston's Logan Airport.

The London market is of particular importance to Boston and New England's international tourism promotion efforts and to the economy of our region. Our region has seen a drop-off in United Kingdom visitors as a result of Northwest's decision last year to drop its London Gatwick to Boston service.

USAir's willingness to provide that service and assist Boston and New England in growing its international visitor base and—in particular, our UK-Boston base—deserves the Department of Transportation's support. USAir has clearly demonstrated to the Boston and New England visitor industry its ability and commitment to grow its operations here by starting Frankfurt-Boston service and by seeking Paris-Boston service.

With an unused London-Boston route authority available, it should be a priority of the United States government to move that authority to Heathrow Airport and to award it to USAir. Such an action would demonstrate the United Kingdom's commitment to "open skies," create an immediate positive economic impact throughout the New England visitor industry, and make the United States aviation industry even more competitive.

Respectfully yours,

Patrick B. Moscaritolo
President and CEO

mg

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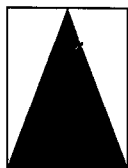
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DEPARTMENT OF TRANSPORTATION
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Correspondence
Greater Pittsburgh Chamber of Commerce
Penn's Southwest Association
Pittsburgh High Technology Council
Regional Industrial Development
Corporation of Southwestern Pennsylvania
Southwestern Pennsylvania Industrial
Resource Center
World Trade Center Pittsburgh

September 25, 1996

The Honorable Frederico F. Pena
Secretary
United States Department of Transportation
400 Seventh Street, S. W.
Washington, DC 20590-0003

Dear Secretary Pena:



I write concerning several very important issues related to the concept of genuine competitiveness in the U.S. air carrier industry and particularly to the future economic vitality of the Pittsburgh region which is inextricably tied to that competitiveness. I do so on behalf of the Pittsburgh Regional Alliance, a coalition of civic and economic development organizations representing the 13-county Southwestern Pennsylvania region. This is an area, which has suffered tremendous economic hardship during the transition from a heavy industrial economy to the new knowledge-based economy.

Key to our continued transformation and growth as a vital center for high performance manufacturing, and high technology is the need for increased international air service. Furthermore, this region also has a very keen interest in the continual viability and indeed the future growth of USAir. USAir is a cornerstone to the economy of this region, employing over 11,000 in the area and accounts for over \$1.2 billion in total economic impact in the area.

Secretary Pena, as you well know, an alliance has been proposed between British Airways and American Airlines. There is no question that such alliances will become more common and will, in fact, increasingly define the nature of the international air service industry. However, it is essential that true competition for service from the U.S. east coast to the United Kingdom be assured prior to approving the BA-AA alliance. USAir has applied for authority to fly to London's Heathrow Airport from Pittsburgh as well as from three other east coast cities, Boston, Philadelphia and Charlotte — cities where USAir provides the majority of air traffic including feeder traffic to British Airways.

We urge you to support the USAir petition that requests air route authorities and appropriate flight slots and facilities at Heathrow. This will make real the commitment to true "open skies" and genuine competition in this field.

Thank you very much for your commiseration.

Very truly yours,

Timothy Parks
President and CEO